



## **B4 ProSuite for EC&O SAP® Business All-in-One for Engineering, Construction & Operations**

SAP® Business All-in-One solutions are for mid-sized businesses with industry-specific IT requirements. B4 Consulting, a gold-level SAP Partner, delivers B4 ProSuite for EC&O – a comprehensive ERP solution tooled for engineering and construction companies.

Based on SAP Business All-in-One, B4 ProSuite for EC&O is preconfigured yet can be fine-tuned to your company's unique requirements. As a proven SAP-powered solution, it can be quickly implemented to easily streamline your business processes, increase efficiencies, and accelerate the time-to-value of your investment. B4 ProSuite for EC&O is a highly scalable solution that integrates 35+ years of industry best practices. And, with B4 Consulting you can rely on a team of domain experts dedicated to EC&O customers.

### **Project-centric ERP Solution for EC&O**

Engineering, Construction and Operations (EC&O) companies such as -- general contractors, commercial builders, and heavy equipment operators – have always coped with the daily challenges of bad weather, unreliable subs, and supply shortages. Today, these challenges are increased by fierce competition, government regulations, materials volatility, shrinking skilled-labor pools, and inefficient use of project resources and materials.

Regardless of these challenges, at the end of the day you are charged with delivering a project on-time and on-budget while maximizing your productivity and profitability. This environment demands a single, proven and safe platform for collaboration, business process integration, and end-to-end project management. B4 ProSuite for EC&O delivers.

B4 ProSuite for EC&O, a qualified SAP Business All-in-One solution, is a project-centric Enterprise Resource Planning (ERP) solution. With B4 ProSuite for EC&O you can:

- Integrate disparate systems for estimating, bidding, procurement, scheduling, and job costing
- Maximize productivity and profitability of project resources, including materials, equipment, and labor
- Leverage technology to strengthen collaboration among owners, designers, subcontractors, and suppliers
- Manage project-based procurement and logistics
- Improve business visibility to mitigate operational and financial risks

Developed by B4 Consulting, a 100% SAP-centric professional services consultancy, B4 ProSuite for EC&O can help you seize opportunities for growth.

### Project-centric Platform for the EC&O Lifecycle

B4 ProSuite for EC&O handles, on a project basis, bidding, planning, staffing, executing, milestone billing, and reporting. The solution helps ensure projects are created, planned, and staffed with the appropriate resources; complex service deliveries are managed; and associated projects executed within a given time-frame -- all while monitoring quality requirements and contractual specifications.

This single-platform for EC&O lifecycle management standardizes and automates activities such as:

- Receipt of RFQ from building operator
- Creation of a project upon decision to bid
- Generation of Contract, upon project award
- Agreement on milestone billing
- Bid requests for sub-contracted phases of construction work
- Awards of bids to sub-contractors and purchase orders
- Purchase orders attached to project schedule
- Billing of milestones achieved
- Settlement to General Ledger

### Future-proof Investment

SAP invests close to \$2B annually in R&D -- this means your B4 ProSuite for EC&O solution is continually enhanced to align with your needs. The solution delivers real hard-dollar savings in areas such as material and labor costs, cash management, and after-market revenue growth. These hard-dollar savings are multiplied by savings in indirect labor costs, improved equipment and tools utilization, increased productivity, and enhanced back-office operations.

### Rapid Implementation

Preconfigured yet flexible enough to adapt to your needs, B4 ProSuite for EC&O can improve your decision-making and provide enhanced visibility across your business. An affordable, enterprise-class solution, B4 ProSuite for EC&O features:

- Fixed Implementation Time in as few as 12-14 weeks
- Rapid Rollout Based on Proven Methodologies
- Fixed Cost Determined by User Count
- Product Configuration Based on Baseline Package
- Optional Offerings such as ARRA Reporting Tool, Equipment Tool Management, Business Analytics & Multi-Country Support
- Implementation by B4 EC&O Domain Experts

### SAP and B4 Consulting – the Right Partners for EC&O Companies

With more than 35 years of cross-industry experience with over 50,000 medium-sized customers worldwide, SAP is the best choice for organizations looking for a cost-effective and flexible enterprise solution. And, B4 is the *go-to* partner of choice for EC&O, integrating business processes and technologies globally for customers who want enhanced results from their SAP solutions. Dedicated to mid-market companies and large enterprises with subsidiaries, B4's EC&O expert team offers comprehensive services for Business Performance Management, Implementation and System Integration, and ongoing Application Management.

Contact B4 Consulting - we're ready to help you grow your business with B4 ProSuite for EC&O.

**b4 consulting®**  
*we're all about your business*

1400 Main Street  
Waltham, MA 02451

Tel: +1 781.810.4350  
Fax: +1 781.552.0082  
[www.b4-consulting.com](http://www.b4-consulting.com)  
[info@b4-consulting.com](mailto:info@b4-consulting.com)