



B4 ProSuite™ **SAP Business All-in-One for** **Professional Services**

SAP® Business All-in-One solutions are designed for small and mid-sized businesses with industry-specific IT requirements. B4 Consulting, a gold-level SAP Channel Partner, has developed B4 ProSuite for Professional Services companies. Based on SAP Business All-in-One, B4 ProSuite is preconfigured, affordable, and quickly implemented – so you can easily streamline business processes, increase efficiencies, and accelerate the time-to-value of your investment. With B4 ProSuite, you can rely on a highly scalable and powerful solution, which integrates over 35 years of industry best practices. Moreover, B4 ProSuite will evolve with your dynamic business needs and advance your future growth.

B4 ProSuite – Drives Mid-market Success

Today's business climate of fierce competition and well-informed customers makes it difficult to maintain market share - let alone grow your business. Professional services clients want smaller fixed-price contracts, which translate into project and delivery risks as well as tighter margins. At the same time, global competition is forcing prices down and narrowing margins.

To succeed in this environment, you need to increase operational efficiencies and tightly control project-related costs. You also need to ensure project efficiency and streamline processes for new-business development. Detailed time tracking and accurate billing are crucial, as is the need for greater visibility across the business. To meet these demands, you need a comprehensive and integrated enterprise solution – yet it must be affordable, quick to implement, and easy to use. Today, you can have it all in B4 ProSuite for Professional Services.

B4 ProSuite for Professional Services is a qualified SAP Business All-in-One solution. Designed for business, engineering, and technology services companies, B4 ProSuite provides comprehensive capabilities for selling, planning, delivering, and billing project-based services. Based on SAP best practices and industry-specific business processes, B4 ProSuite is preconfigured – so you get a fixed-price solution implemented in a fixed timeframe. Developed by B4 Consulting, a 100% SAP-centric professional services consultancy, B4 ProSuite is ideal for mid-market consulting and IT service providers.

B4 ProSuite Improves Efficiencies to Increase Profitability & Productivity

B4 ProSuite addresses those business processes typically generated by a project agreement with a customer. As an SAP Business All-in-One solution, ProSuite standardizes, automates, and integrates these processes with your financial system. Therefore, you have a real-time, single view into your business so that you can track profitability, monitor quality, and make course corrections as needed.

With B4 ProSuite, you can accelerate transaction times and ensure the accuracy of project engagement processes, specifically those relating to Fixed Pricing and Time and Material Billing. B4 ProSuite's functionality includes capabilities for:

- Creating Quotations
- Generating Contracts
- Creating Projects
- Changing Projects
- Recording Time
- Managing Travel and Expenses
- Invoicing Fixed Billing
- Ongoing T&M Billing
- Closing Projects
- Reporting Financials

Hard-dollar Savings

The solution's scalability and ability to help streamline your processes results in hard-dollar savings in direct labor costs, lower infrastructure costs, and reduced time-per-transactions. Equally important are the soft-dollar savings realized in improved operational efficiency, increased productivity, and higher customer retention rates.

Rapid Implementation

Preconfigured yet flexible enough to adapt to your needs, B4 ProSuite can improve your decision-making and provide enhanced visibility across your entire enterprise. An affordable, enterprise-class solution, B4 ProSuite features:

- Fixed Implementation Time of 14 weeks
- Rapid Rollout Based on Proven Methodologies
- Fixed Cost Determined by User Count
- Integration of Professional Services with Front- and Back-office Business Processes
- Optional Offerings such as Business Intelligence & Multi-Country Support
- Implementation by B4 Domain Experts

SAP and B4 Consulting – the Right Partners for Mid-market Companies

With over 35 years experience in all types of industries and more than 50,000 small- and medium-sized customers worldwide, SAP is the best choice for organizations looking for a cost-effective and flexible enterprise solution. And, B4 is the *go-to* partner of choice, integrating business processes and technologies globally for customers who want enhanced results from their SAP solutions. Dedicated to mid-market companies and large enterprises with subsidiaries, B4's expert team offers comprehensive services for Business Performance Management, Implementation and System Integration, and ongoing Application Management.

Contact B4 Consulting - we're ready to help you grow your business with B4 ProSuite.

b4 consulting
we're all about your business

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