



SAP® Business One with B4 Consulting

The Best of Both Worlds for Your Company



Integrated Global Business Models Create the Competitive Edge

In today's global economy, an integrated business model based on standard software is a significant success factor for both large and small- to medium-sized enterprises (SMEs). To stay competitive, companies must reduce their vertical integration and manufacturing costs and increasingly shift emphasis to customer relationships. This process, however, can create disruptions in the value chain, requiring an increased need for global coordination. Last but not least, onshore and offshore businesses must be linked. To achieve the competitive edge in these complex environments, forward-thinking companies are looking to adopt an integrated global business model. That model coordinates and advances a variety of business processes while leveraging global synergies to drive optimized customer relationships worldwide. Global business models demand central coordination through standardization of structures, master data, processes, systems, and IT.

The costs of global standardization and demands placed on local IT departments can pose a huge challenge for SMEs or subsidiaries of large companies. Enter **SAP Business One** – an affordable and integrated business management solution for small organizations, which can be completely integrated into corporate SAP Business Suite solutions. When it comes to implementing SAP Business One to meet your business objectives – look to B4 Consulting. B4 Consulting is a global SAP Business One implementation expert. This expertise is matched by international industry and project integration experience, making B4 Consulting the SAP implementation partner of choice for forward-thinking companies. SAP Business One is the right solution for the integrated global business model; B4 Consulting is the proven implementation partner – the best of both worlds.

SAP Business One Product Scope

- Finance
- Sales
- Service
- Purchasing
- Warehouse Management
- Final Assembly
- Manufacturing

Reporting, data navigation and workflow-based notification functionalities as well as flexible adaptation of the user interface complement this offering. A software development kit with an option for SAP NetWeaver integration completes the SAP Business One offering.

Integrated Worlds

End-to-End, Cost-Effective and Innovative

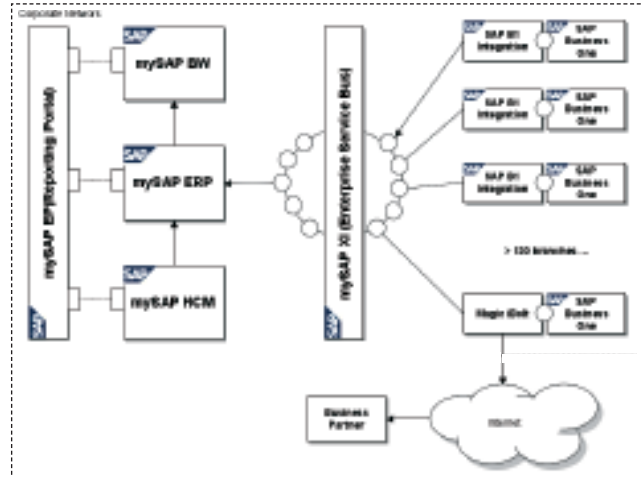
We help you meet your challenges and achieve business objectives by designing and implementing SAP solutions. Our innovative business approach leverages our industry experience, SAP know-how, international footprint, and Business Performance Management consulting services. By coordinating industry as well as SAP All-in-One, SAP Business One, and SAP Business Suite expertise B4 Consulting offers customers comprehensive solutions from blueprint to implementation to ongoing postrollout support. And, our delivery approach is nimble. Though an international consultancy, B4 Consulting prides itself on retaining an SME organizational structure that is always responsive to our customer needs.

B4 Consulting Helps Drive SAP Business One Globalization at LORD Corporation

LORD Corporation, headquartered in Cary, North Carolina, typifies a forward-thinking company looking to achieve an integrated global business model with SAP Business One. With offices throughout Europe, Asia-Pacific, and the Americas, LORD designs and manufactures specialty and general-purpose adhesives as well as systems to manage mechanical motion, and control noise and vibration for transportation, aerospace and industrial applications. It's a successful manufacturing company using SAP R/3.

LORD purchased SAP Business One with the be.as add-on module for manufacturing to extend the benefits of R/3 to its international subsidiaries. They partnered with B4 Consulting to deploy the solution in a time-efficient and cost-sensitive manner. Working with B4 Consulting, LORD is implementing SAP Business One to help scale and standardize its global business processes including finance, purchasing, manufacturing, banking, and inventory and warehouse management. The future roadmap calls for SAP Business One's customer relationship management system as well. When fully realized, LORD will have several hundred concurrent users worldwide benefiting from SAP Business One. And, B4 Consulting will be with them – every step of the way.

B4 Consulting and its select partner network provide one-stop shopping for global SAP Business One implementations. And, regardless of your location, you can rely on unparalleled quality and responsiveness from B4 Consulting. The following presents SAP Business One integration scenarios and a sampling of the B4 Consulting international partner network.



SAP Business One Integration Scenarios

B4 Consulting SAP Business One Partners

- be.as GmbH
 (www.beas.de)
 

- CitixSys Technologies
 (www.citixys.com)
 

- Citrix Systems
 (www.citrix.com)
 

- Fusion Integrated Software
 (www.mik-sw.com)
 

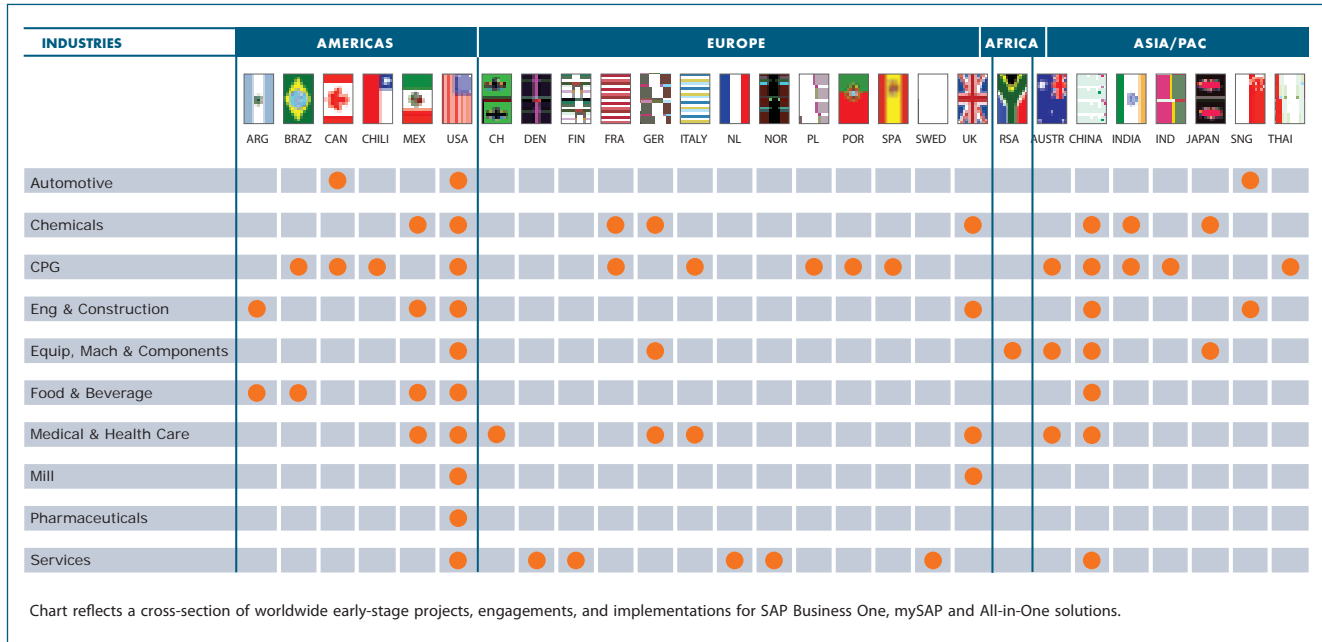
- Ironware Technologies
 (www.ironware.com)
 

- Magic Software Enterprises Ltd
 (www.magicsoftware.com)
 

- N'Ware Technologies
 (www.nware.com)
 

- SAP
 (www.sap.com)
 

Worldwide - B4 Consulting Drives Your Success



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